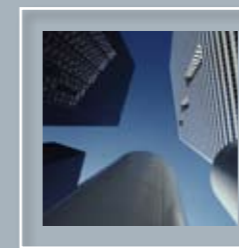
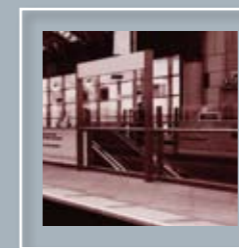
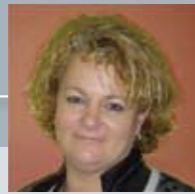


The software solution for commercial and industrial agencies



Our customers include:





“ Since implementing ASL, our agency is more organised and efficient. We now use automatic task alerts to follow up on important enquiries and delegate tasks among staff. The ‘Action Plan’ feature means our internal processes are standardised so our team never forget essential steps in the sales cycle.”

**Fiona Parker, Taylor Nicholas**



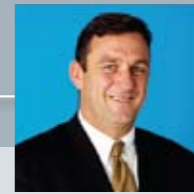
“ With the help of Adept’s sales and leasing software, we can offer a superior service to our clients. By matching each client’s unique requirements to our extensive listings, we ensure we can promptly deliver the right information at the right time.”

**Michael Crowder, Richard Wraith and Matt Nichols, Nichols Crowder, REIV Commercial Agency of the Year 2008**



“ The package is a great resource for managing enquiries and keeping everything amalgamated. The great thing about Adept’s software, is that it brings all of these elements together and integrates them into a single package, meaning that our team is not spending time on menial administrative tasks.”

**Jason Glass, Glass Meares Property Consultants**



“ The ADEPT Property Management software has formed a strategic part of our business for 15 years. In addition, their excellent Sales and Leasing software has enabled our reps to better manage their contacts and prospects.”

**Andrew Hunter, Managing Director Chesterton International**

## Automatic contact to property matching

Adept’s powerful search and matching facilities allow you to hone your competitive edge and increase your sales efficiency. Match properties to customers, search for contacts based on shared requirements and promptly e-mail property listings via compelling HTML e-mails.

All enquiries are automatically recorded against both properties and contacts, providing you with an instant prospect list for future sale and leasing opportunities.

Overnight matching ensures that your agents are alerted to possible matches for their contacts, with automatic task assignments from which property information can be immediately sent via e-mail.

## Automatic Uploads to leading web portals



commercialview.com.au

Upload to commercialrealestate.com.au, commercialview.com.au, realcommercial.com.au, and your own website directly from Adept, removing the need for double entry and reducing the risk of error.

New listings, changed listings and closed listings will be automatically loaded, saving you valuable time.

## Target Marketing

Your clients can be profiled through direct marketing, e-marketing and m-marketing. Multiple profiles can be assigned against contacts, enabling you to maximize your sales and leasing opportunities. Property listing sheets can be instantly emailed to your selected clients using either PDF or HTML formats. Via SMS, information of upcoming auctions and auction results can be sent to your key prospects.

Produce property listing sheets that can be e-mailed directly to your selected contacts instantly. Create compelling HTML newsletters for advertising campaigns to generate interest in new developments.



## Generate listing sheets with the touch of a button

With ASL, you can create, generate and send out superior listing sheets with minimal effort. By making this process as easy as possible, ASL ensures that you can promptly send listing sheets to your prospective clients.



## Other features include:

- Centralised contact, property and valuation database
- Powerful search facilities for contacts and properties
- Multiple photo images, floor plans, video files and documents assigned to properties
- Track vendor/lessor sales opportunities
- Listing classification by type and stage
- Action plans for automation of internal company procedures
- Extensive range of contact, property and opportunity reports
- Customisable property listings, including delivery via HTML e-mail
- Automatic alerts for expiring agency agreements
- Build and maintain prospect lists
- Contact related documents, including agency agreements linked to contacts
- Track lease expiry opportunities