

David Hanby is Moorabbin Airport Corporation's General Manager of Finance and joined the company in 2004, with over 10 years of accounting experience in the building industry and commercial real estate.



Moorabbin Airport, located thirty kilometers south-east of Melbourne, is one of the busiest airports in the Southern Hemisphere in terms of aircraft movements and a leader in General Aviation, Regional connections and pilot training. With over 50 aviation organisations including over 10 flying schools, 350 aircraft and helicopters, Moorabbin Airport Corporation (MAC) offers a vast range of aviations services to Australia and the world.

On a site of approximately 294 hectares, MAC manages and develops the entire Moorabbin Airport site. Clients include many aviation companies, and a range of non-aviation developments including a major retail development with Aldi, the Good Guys and The Warehouse as key tenants.

In 1998, MAC entered a 49 year lease with the Commonwealth of Australia with the option of a further 50 year term. MAC's mission was to develop an efficient and fully functioning airport of regional and state significance, enhanced by quality development, to significantly improve the economic and social base of south-eastern metropolitan Melbourne.

In order to facilitate this task, MAC had to replace its outdated property management system with a fully integrated package to maximise data integrity and reduce time and resources. The specific criteria included a customisable and scalable system which was simple to use and cost effective. Adept's APM ticked all the boxes in terms of price, data integrity, financial reporting and property management control.

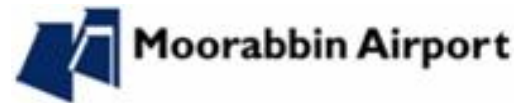
www.adept.com.au

David Hanby, MAC's General Manager, Finance, joined the company in 2004 with over 10 years accounting experience in the building industry and commercial real estate. David commented "Numerous other solutions on the market provided either inadequate functionality or were just too expensive for a medium size company. The system is very flexible in terms of tailoring the scheme to our specific needs without the huge cost of changes that other software providers normally charge. This has been the result of the professionalism and high levels of project management given by Adept's staff."

Data integrity was a crucial factor in choosing APM, the usability of Adept's system across all members of staff enables MAC to maintain control and facilitate continued growth across all its revenue streams. David added "This is evident in the integration of daily processing and property management modules and the flow-through of data to general ledger."

MAC also enjoys superior financial reporting as APM provides clear interpretation of MAC's financial position at any given time and has the ability to drill down on individual revenue and expense items. The diary module is a useful property management tool that brings all critical dates together enabling staff to be proactive in their daily management of Mac's vast portfolio.

David concluded "MAC has been partnered with Adept for over 3 years and has experienced the same understanding, customer service and loyal dedication that was evident during APM's implementation phase. Adept's professional approach and commitment confirms that we will be looking forward to a continued working relationship well into the future."



**For more information on Adept's Property Management solution, contact Adept
Business Systems on +61 2 9330 5555**

www.adept.com.au